

Cape & Vineyard Electric Cooperative, Inc.
Board of Directors/Executive Committee
Open Session Meeting Minutes
Thursday, February 18, 2016

The Board of Directors and Executive Committee of the Cape & Vineyard Electric Cooperative, Inc. met in Open Session on Thursday, February 18, 2016 at 9:30 a.m. in Conference Room 11/12, Superior Court House, 3195 Main Street, Barnstable MA 02630

PRESENT WERE:

1. Charles McLaughlin, President/Executive Committee Member/Director, Barnstable
2. Jennifer Rand, V. President/ Executive Committee Member/Director, W. Tisbury
3. Leo Cakounes, Executive Committee Member/Director, Barnstable County
4. Austin Brandt, Executive Committee Member/Director, Cape Light Compact
5. Charles Hanson, Executive Committee Member/Clerk/Director, Brewster
6. John Scott, Director, Chatham
7. Greg Rounseville, Director, Dennis
8. Ronald Collins, Director, Orleans
9. Lawrence Cole, Director, Harwich
10. Anna Meade, Director, Provincetown
11. William Straw Director, Tisbury
12. Steven Gavin, Director, Yarmouth

ABSENT WERE:

13. Joseph Bayne, Treasurer/Director, Eastham
14. Jon Nelson, Director, Bourne
15. Timothy Carroll, Director, Chilmark
16. John Alley, Director, Dukes County
17. Barbara Conroy, Director, Edgartown
18. Richard Toole, Director, Oak Bluffs
19. Sandwich, Vacant
20. Falmouth, Vacant

STAFF PRESENT:

Liz Argo, Manager, Programs & Administration
Linda Stella, Recording Clerk, Pro Tem

1. CALL TO ORDER

Pres. McLaughlin called the meeting to order at 9:35 a.m. stating that the Meeting Notice/Agenda had been duly posted pursuant to the Open Meeting Law on February 9, 2016 @ 11:40 a.m. on the CVEC Website and exterior meeting notice board at the Superior Court House.

2. PUBLIC COMMENT

There were no members of the public present.

3. CONSIDERATION OF MEETING MINUTES

J. Rand moved the Board vote to approve the January 14, 2016 Executive Committee Open Session Meeting minutes, seconded by L Cakounes. Minor typographical errors were offered. The Board then voted unanimously in favor to accept the minutes as amended. Having been reminded by the minutes, Pres.

McLaughlin stated the Board of Directors will need to spend time reviewing CVEC Insurance policies and costs.

4. EDGARTOWN DIRECTOR RESIGNATION/FINANCIAL COMMITTEE REPRESENTATIVE

L. Argo reported on the receipt of Barbara Conroy's resignation from the Edgartown Director's position on the CVEC Board of Directors. Edgartown has been notified and is seeking a replacement. In the meantime, Pres. McLaughlin asked for volunteers to fill the seat now vacant on the CVEC Finance Subcommittee. The Subcommittee is currently comprised of C. McLaughlin, J. Bayne and L. Cakounes. He said filling the vacancy should not require an enormous amount of time, especially with Glivinski's booking and accounting services in place.

5. CVEC OFFICE SPACE AT 23 WHITE'S PATH, SOUTH YARMOUTH

L. Argo provided an update to the Board relative to the need to seek/obtain office space for CVEC staff. The Town of Barnstable recently made an offer to house CVEC staff within the Town's space, as has the Town of Yarmouth. He said there is nothing final and no details have been sorted out but he wanted to inform the Board. L. Argo said she and J. Bayne visited several sites including two in Yarmouth but felt the space available for \$500/month at 23 White's Path best suited CVEC needs. It is across the hall from Glivinski & Associates and includes a meeting space sufficient for Finance Subcommittee meetings. Because of anticipated travel expense savings, Glivinski has decreased the annual amount of their services to CVEC. The need arose as Barnstable County is re-visiting its space needs and the desire to accommodate the needs of the State, which is currently its largest tenant. Barnstable County would charge CVEC \$820/month for the current CVEC office located in Superior Courthouse. A phone line would be provided to CVEC by Glivinski. CVEC would need to identify Internet Service Providers. Currently the plan is to continue to use Barnstable County IT. Chris Blood, an IT consultant, has suggested CVEC go to cloud storage for \$10/month for internet. With Glivinski taking over bookkeeping as well, it will release the County from providing those services. Discussion followed. L. Cakounes urged the Board to move forward with the White's Path opportunity, A. Brandt and R. Collins concurred. *L. Cakounes moved the Board approve to move {CVEC office} to the office space at 23 White's Path, S. Yarmouth and authorize the Executive Committee to execute any lease agreements, seconded by C. Hanson.* Pres. McLaughlin requested the motion be amended "to authorize the President" so that the Executive Committee does not need to be called together. *L. Cakounes and C. Hanson agreed to accept the amendment to the motion so that the motion will read: L. Cakounes moved the Board approve to move {CVEC office} to the office space at 23 White's Path, S. Yarmouth and authorize the President to execute any lease agreements, seconded by C. Hanson. The Board then voted unanimously in favor of the amended motion.*

6. TREASURER'S REPORT

L. Argo distributed Financial Reports which were delivered to the Finance Subcommittee last week in the absence of J. Bayne. She reported J. Bayne expressed his comfort with these reports and his feeling that they are accurate. L. Argo will meet with Glivinski tomorrow to confirm amounts appearing as Unrestricted Cash. She reported the Board will review financial reports monthly. Glivinski & Associates will provide Bank Reconciliation services. L. Argo said most important is the Administrative Costs, as those items represent CVEC Management Costs. She noted expense/revenue through December, 2015 shows a \$20,000 loss. She said the cash activity/cash balances will also be further refined. A Budget Analysis will also become a part of the monthly report. She said 5 large PV projects had incorrect Power Purchase Agreement (PPA) Prices. Corrected retroactive invoices were sent to the Towns involved. Orleans & Yarmouth have paid the back charges quickly. Others have been less prompt.

There was discussion about charging Towns not paying an adder a percentage of their income. This would require contract amendments between CVEC & Towns. There was discussion about paying 2016 Insurance in 2015. L. Argo said Insurance is paid in a prorated way but this part of the report will be reviewed at tomorrow's meeting. L. Argo said Tammy Glivinski believes reporting will be easier now that they will be providing the bookkeeping as well. L. Argo will inquire about the availability of T. Glivinski attending Board Meetings from time to time. She reported that J. Bayne is satisfied the accounts are in balance and accurate. Tammy Glivinski will join in Finance Subcommittee Meetings from time to time too, which will take place in the new office space. There was also discussion about alternative Board Meeting space should the State take up the lease for Room 11/12.

7. FY17 BUDGET

L. Argo distributed a long-range forecast report based on income and expenses prepared by Glivinski & Associates at the request of Pres. McLaughlin. The report shows CVEC could exist running a deficit for 4 years. Pres. McLaughlin also asked Richard Elrick, Barnstable Energy Manager to seek to determine status of Net Metering Credit Legislation at the State level. Dan Wolf's office indicated there may be some resolution by late July, 2016. Without some resolution and clarity, no developers are moving forward with any projects. Pres. McLaughlin proposed that in the case of any future opportunities, participating Town's pay legal costs up front. Thus far Towns have received the benefit of heavy duty legal and technical expertise. Discussion followed. In review of report, it was realized there was a difference of \$23,000 between two sheets in the bottom line. Liz will correct with Glivinski.

There was discussion about the Future Generation Wind Project in Wareham and if the Town of Bourne lawsuit has delayed startup. L. Argo read a response from FGW representatives that, while they could not comment on the lawsuit, Turbines, 1, 3, 4 & 5 will be interconnected on March 1st. Once interconnected, Eversource usually takes at least one month to issue payment. Plans for erection of Turbine #2 have been dropped by the developer. Keith Mann, developer of FGW, represented to towns that closest property owners had reached settlement agreements as to any potential damages. Turbines have built-in monitoring capabilities and operators are able to adjust for noise mitigation as needed.

Pres. McLaughlin reported he reviewed CVEC Insurance coverages with David Anthony, Barnstable Procurement Officer. D. Anthony saw savings opportunities for CVEC as members are covered by the insurance provided by their appointing authority. A letter is going out to Town Administrators with copies to Directors to determine if members are already covered while performing their official duties and immunity from law suits is provided by towns. If so, some coverage provided to CVEC from PURMA may be redundant.

There was discussion about CVEC operating at a deficit. There was discussion about potential available remedies to the budget deficit (i.e., membership fees, adders, etc.). Several members were in support of the FY17 budget also showing a deficit to provide time to organize the finances and remedy the situation but did not support on-going deficit budgets. It was noted that Towns prepare budgets in the early spring preceding the new fiscal year. CVEC would need to have the Adder plan for towns by fall 2017 to provide information timely to be included in the budgeting cycles. CVEC will not know Legislative plans until July. There was also discussion that the County may no longer provide employee benefits to CVEC Staff and therefore, CVEC may need to establish a fund for unemployment in the amount of \$24,000. Pres. McLaughlin said he would like to take that matter off the table as there are a variety of remedies available. CVEC typically votes on the next

Fiscal Year budget at its May meeting so the vote could take place at the next meeting. L. Argo agreed to re-circulate the corrected report and year-end projections to Directors.

8. ROUND 1 SOLAR PV INITIATIVE ADDER

Pres. McLaughlin provided an update and reported that for a variety of reasons, the Town of Barnstable is not in support of paying a Round 1 adder to CVEC. A letter to Town Administrators with a copy to Directors will be sent out tomorrow explaining the removal of the Round 1 adder for FY 17. The matter is not final but there will be no adder in FY17. In addition, CVEC will not take on any project development or sales offers.

9. SOLAR CARPORT INITIATIVE

Pres. McLaughlin said Richard Elrick informed him the SREC's are capped out and there are an excess amount of proposed projects in the queue. He is trying to determine where solar carports are within the queue. CVEC will need to await legislative clarification. Pres. McLaughlin supports preparing Request for Proposals (RFP) soon, so that CVEC will be in the position to move quickly should the outcome be favorable. In the meantime, there is time to gather more information from Members to determine level of interest and amount of existing parking area potential. V. Pres. Rand suggested Directors could gather this direction from their towns and provide to CVEC. L. Argo reported Atty. Eidelman stressed the proposal under consideration would strictly involve land leases (not like Net Metering) which require a vote at Town Meeting or Special Town Meeting to authorize the leases. Special town meetings would add considerable time to the process. There was discussion about what the Town's peak loads are and whether that information has been compiled. CVEC has relied upon towns to provide capacity information which was factored into the PV contracts. CVEC cannot help towns determine their usage. The Towns must assess it themselves but it tends to not be accurate. A letter has been sent to members that CVEC will revise Schedule Z and include a chart comparing towns' recorded usages and CVEC's allotment to net metering credits at this time.

10. CVEC EMPLOYEE INSURANCE AND PENSION COVERAGES

There was discussion about supplying retirement funding in the event Barnstable County decides to sever all ties to CVEC. Currently staff retirement is managed by Barnstable County payroll as an assessment as part of Barnstable County Retirement Board (BCRB) membership. L. Argo provided information obtained from BCRB should CVEC seek to join as a member. She read an excerpt from a letter she received which stipulates a vote of the board to accept the provisions of MGL Ch. 32B § 28 as a prerequisite to application in order for the Retirement Board to give consideration on membership. There was discussion surrounding what such a vote would obligate the Board to. *L. Cakounes moved the Board vote to accept the provisions of MGL Ch. 32B § 28 for the purposes of exploring becoming a member of the Barnstable County Retirement Association, seconded by J. Rand.* Pres. McLaughlin said this is a reasonable approach. *The Board then voted unanimously in favor.* The Barnstable County Retirement Board will meet on Tuesday, February 23, 2016. CVEC is currently not under any County imposed time constraints and if deemed reasonable, CVEC could possibly make that move in a couple of months if necessary.

11. CVEC CREDIT CARD WITH LIMIT OF \$1,000

J. Rand presented expenses incurred by L. Argo (i.e., travel to Martha's Vineyard, meeting lunch expense, etc.) that are currently being advanced by her and J. Rand requested a CVEC Credit Card to be used for these incidental purposes. L. Argo provided options at T. D. Bank with a fee and a Century Bank Corporate card w/no fee. Century Bank will require two individuals named responsible on card issued. CVEC has banking

relations at both banks. Discussion as to risk, fees, individual responsibility and individual credit report ramifications ensued. *L. Cakounes moved the Board vote to authorize the President or his nominee to execute all documents to establish a credit card account for use by the CVEC Manager with a \$1,000 limit and furthermore to adopt a Credit Card Use Policy shall be adopted by the CVEC Executive Committee, seconded by J. Rand.* Pres. McLaughlin said he is willing to sign as long as he is not personally responsible and as long as it does not adversely impact his personal credit rating. There was discussion that if TD Bank will not waive fee to seek a waiver from Century Bank. If neither, consider paying the TD Bank fee. *The Board then voted unanimously in favor.* There was discussion about CVEC's tax exemption status and possibly applying as a corporation.

Recess at 11:50 a.m. to 12:20 p.m.

Respectfully submitted,
Karen E. Loura
Transcribing Clerk, ProTem

The following provided by Linda Stella, Recording Clerk, Pro Tem

12. DISCUSSION AND POSSIBLE VOTE ON INVOICES FROM BARNSTABLE COUNTY FOR FY15 AND FY16 IN LIGHT OF BARNSTABLE COUNTY ADMINISTRATIVE SERVICES AGREEMENT

Charles McLaughlin discussed invoices presented by the County and noted that there is no liability to pay for retroactive services if it not previously appropriated and agreed upon L Cakounes: Although they may not be paid, the County can send out the invoices. L Argo: there are outstanding County invoices issued by CVEC for PPA (power purchase agreement) payments past due, and we seem to be in a push/pull situation. C McLaughlin: he is waiting for Maggie Downey of CLC to return from vacation to help clarify Administrative Services Agreement. L Cakounes: We now have a new county administrator and we expect things to move forward with good faith efforts on both ends. This situation will work out.

13. DISCUSSION AND POSSIBLE VOTE ON NEXAMP POWER SALES AGREEMENTS WITH CVEC AND BARNSTABLE COUNTY DECISION TO DROP OUT OF CONTRACT AND CVEC'S RE-DISTRIBUTION OF NET METERING CREDITS

L Argo reported that the County has dropped out of the Nexamp opportunity due to concerns about shared expenses with the state for the courthouse buildings. L. Argo has revised the Exhibit B's in the Intergovernmental Agreements with the other offtakers, which tells distribution amounts to each of the off-takers. The revisions have been included in the documents that have been executed today for Nexamp. L. Argo has all contracts back with exception of Oak Bluffs.

L. Cakounes: The County's calculations for appetite is based on electric bills. They are partially paid for by the state calculated on usage and square footage. L. Cakounes recommended the County not enter in to the Nexamp agreement at this time, not that the County does not support it, but first the County needs to figure out the legal issues involved between the County/State discounted rates and any NMC reimbursements. The new administrator, Robert Troy as County Counsel, and L. Cakounes are working to get a clearer picture on where County stands on this and future issues. Also, it is understood that the County needs to determine its true electric appetite.

14. FUTURE GENERATION WIND SALES AGREEMENTS BETWEEN OFF-TAKERS AND CVEC, AND POSSIBLE VOTE ON LEGAL COSTS FOR CVEC PV INITIATIVE ROUND 3

L Argo mentioned that Mary McIsaac, Barnstable County Finance Director/Treasurer, has presented a County budget to the County Assembly and is going to work with state to determine if they can continue to participate in Future Generation Wind. If not, CVEC will have to revise all sets of contacts. It will also entail shifting distribution in the Nexamp project. It benefits the County not to drop out of Future Generation Wind; CVEC can't assume legal costs if they drop out. By end of March, CVEC needs to know that County will stay in.

L Argo: If any one wants to respond to revision of KW hours and ends up with more "appetite" for NMC, come to CVEC and ask to become an off taker.

15. LEGAL COSTS FOR CVEC PV INITIATIVE ROUND 3

L Argo has reached out to BCK to ask, would they put together a quote for a round 3 with costs. CVEC could then go to round 3 candidates with the legal costs and add on CVEC's administrative costs. Then we could go forward with Round 3. BCK is willing to work on this.

16. PEAK HOURS MARKET PARTICIPATION

L Argo is still waiting for Eastham to respond that they wish to participate; Joe is away and will give the cue to go ahead. This is for projects that have 100 KW installation on their roof that is Behind-the-Meter. Provincetown is participating and has all papers in.

17. UPDATE ON CLEAN ENERGY RESILIENCY INITIATIVE REQUEST FOR QUALIFICATIONS

Mass DOER has agreed to extend response time in order for CVEC to address 2 issues. DOER regards this as an emerging model for the state.

CVEC is obliged to come up with 10% of 1.6 million. How do we find money to pay for this?
2nd component: DOER will reimburse CVEC 90 to 120 days after we present to the Commonwealth the evidence of payment. Again, CVEC does not have the cash to front this payment.

Discussed a bridge loan with Century or other banks.

Another suggestion was to include a provision in the RFP that contractor would not get paid until we get reimbursed from Commonwealth. Could CVEC find a contractor that would wait that long and would that eliminate some bidders?

A third possibility was to partner with Cape Light Compact in some fashion?

J Rand: What is the benefit to CVEC to do this? A Brandt: there is a financial benefit to batteries, storage provides benefit to the grid. First step is an economic feasibility study to determine what this can produce in terms of revenue on a yearly basis. Austin Brandt and Stephan Wollenburg are confident that the owner of the system, CVEC, would see an economic benefit. Emerging technology would also be a feather in CVEC's cap as a forward-looking organization.

Also, a feasibility study will show how the lending institution will make its money back.

There was discussion on commitment to the feasibility study, the level of commitment beyond the feasibility study, and further financing.

There was discussion on Federal Government assisting with and RFQ or RFP.

The President will revise a letter to MA DOER that will commit CVEC to move forward with the feasibility study only. The letter will also identify cash flow issues that must be answered to allow to proceed post feasibility study.

18. UPDATE ON RELEASE OF BCK LAW AS GENERAL AND STATUS OF RFP FOR NEW GENERAL LEGAL COUNSEL

Do not have RFP, but have the draft. It will go out next week. A Meade: What will state house do with Net Metering Cap? L Argo: CVEC is invited to meet with representatives. Letter has been sent by CVEC to Legislature regarding Net Metering. Next week CVEC presents at a national solar conference so we will know more once conference is over about net metering opportunities available and what level of legal work may be needed to advance new projects.

LIST OF DOCUMENT & EXHIBITS:

- **Meeting Notice/Agenda**
 - **Financial reports by Glivinski & Associates**
 - **CVEC-Cash flow 5 year 03.9.16**
 - **Unapproved forecasted reduced FY17 budget – No Adder**
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The Cape & Vineyard Electric Cooperative
 Financial Position Dashboard
 As of December 31, 2015
 Prepared: 2/18/16

TOTALS: YTD FY 2016	Admin	YTD Admin Budget	\$ Over Admin Budget	Annual Budget	Annual Budget Remaining	% of Budget Used	% of Budget Remaining
Income:							
Shortfall Reimbursement	2,953	-	-			-	-
Administrative Services Income	2,650	3,000	(350)	6,000	3,350	44.17%	55.83%
Interest Income	143	75	68	150	7	95.05%	4.95%
Operational Adders - ALL	84,219	78,099	6,119	156,199	71,980	53.92%	46.08%
Total Income	89,964	81,174	5,837	162,349	75,337	55.41%	44.59%
Expenses:							
General and Administration	41,011	57,623	(16,613)	114,747	73,736	35.74%	64.26%
Personnel	37,810	44,034	(6,224)	88,068	50,258	42.93%	57.07%
Legal	32,020	75,000	(42,980)	150,000	117,980	21.35%	78.65%
Project	-	-	-	-	-	-	-
Total Expenses	110,841	176,657	(65,817)	352,815	241,974	31.42%	68.58%
Net Income	(20,877)	(95,483)	71,654	(190,466)	(166,637)	10.96%	89.04%
Total Project Revenue	3,118,465						
Total Project Outflows	3,118,465						
Net Project Results	-						

CASH ACTIVITY:	Unrestricted	Restricted	TOTAL CASH
Cash Balance 7/1/2015	415,258	(130,331)	284,927
Net Income	(20,877)	(20,877)	(41,754)
Net AR Payments Rcvd in FY16		1,072,693.00	1,072,693
FY16 Insurance Paid in FY15	6,965		6,965
Cash Sources	401,346	942,362	1,343,708
Paydown of A/P & Accrued Expenses	(6,965)	(963,423)	(970,388)
Cash Uses	(6,965)	(963,423)	(970,388)
Total Cash Available 12/31/15	394,381	(21,061)	373,320

Notes:

The Cape & Vineyard Electric Cooperative
Profit & Loss Budget Overview
 July 2015 through June 2016

	<u>Jul 15 - Jun 16</u>
Ordinary Income/Expense	
Income	
44300 - Administration Services Income	6,000.00
44500 - Interest Income	150.00
45000 - Operational Addlers - ALL	<u>156,198.72</u>
Total Income	<u>162,348.72</u>
Gross Profit	162,348.72
Expense	
62600 - Annual Fee to Con Edison (O&M)	4,999.92
62700 - Audit Fees	15,999.96
62710 - Legal Fees	150,000.00
62720 - Consultant Costs	47,799.96
62730 - Bank Fees	1,500.00
62740 - Contractor Costs	0.00
62750 - Insurance Expense	14,250.00
62760 - Travel Expense	6,000.00
62770 - Dues	1,200.00
62790 - Payroll Expenses	
62401 - Salaries	67,923.60
62402 - Fringes	18,846.40
62403 - Tax	1,296.00
Total 62790 - Payroll Expenses	<u>88,066.00</u>
62800 - Miscellaneous	4,320.00
63000 - Misc. Office Operating Expenses	
63450 - Office Supplies	2,000.04
63650 - Advertising and Promotion	225.00
63710 - Filing Fees	150.00
Total 63000 - Misc. Office Operating Expenses	<u>2,375.04</u>
63600 - Office Rental	801.96
63740 - Bookkeeper costs	15,000.00
64000 - Professional Development	500.00
Total Expense	<u>352,814.84</u>
Net Ordinary Income	<u>(190,466.12)</u>
Net Income	<u>(190,466.12)</u>

The Cape & Vineyard Electric Cooperative
Profit & Loss by Class
 July through December 2015

	Admin	(CES)	(CES)	Barnstable HS - 506912	Bourne MS - 472135	DPW - 400728	Eastham ES - 420705	Eddy ES - 400454	Harwich ES - 475705	Stonybrook ES - 400648	Total CES
Ordinary Income/Expense											
Income											
40000 - Project Income				11,219.21	12,251.64	6,260.35	7,902.66	7,119.33	8,107.13	6,473.66	59,333.98
42100.4 - Shortfall Reimbursement	2,953.00										
44200 - Reimbursement of Bank Fees	0.00			0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
44300 - Administration Services Income	2,650.00			0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
44500 - Interest Income	142.58			0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
45000 - Operational Adders - ALL	84,218.73			0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Income	89,964.31			11,219.21	12,251.64	6,260.35	7,902.66	7,119.33	8,107.13	6,473.66	59,333.98
Gross Profit	89,964.31			11,219.21	12,251.64	6,260.35	7,902.66	7,119.33	8,107.13	6,473.66	59,333.98
Expense											
60000 - Project Expense	0.00			11,219.21	12,251.64	6,260.35	7,902.66	7,119.33	8,107.13	6,473.66	59,333.98
62710 - Legal Fees	32,020.19			0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
62720 - Consultant Costs	27,544.85			0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
62730 - Bank Fees	1,651.75			0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
62750 - Insurance Expense	6,965.00			0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
62760 - Travel Expense	2,320.97			0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
62790 - Payroll Expenses	37,810.12			0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
62800 - Miscellaneous	109.82			0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
63000 - Misc. Office Operating Expenses	2,199.14			0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
64000 - Professional Development	219.00			0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Expense	110,940.84			11,219.21	12,251.64	6,260.35	7,902.66	7,119.33	8,107.13	6,473.66	59,333.98
Net Ordinary Income	(20,976.53)			0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Net Income	(20,976.53)			0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00

The Cape & Vineyard Electric Cooperative
A/R Aging Summary
 As of December 31, 2015

8:34 PM
 02/09/2016

Current	1 - 30	31 - 60	61 - 90	> 90	TOTAL
(158.42)	0.00	0.00	0.00	0.00	(158.42)
746.90	5,707.34	1,445.12	1,264.64	65.50	9,229.50
4,591.87	0.00	0.00	7,027.64	2,675.10	14,294.71
2,575.65	0.00	0.00	0.00	0.00	2,575.65
0.00	0.00	0.00	0.00	700.20	700.20
7,167.62	0.00	0.00	7,027.64	3,375.30	17,570.56

Address Credit to non-edison
 Town of Barnstable - Anthony
 1. CVEC
 Expense Reimbursement
 Clean Focus LLC
 GAS Solar Installers
 Todd & Wild LLP
 Total Expense Reimbursement

Total 1. CVEC	7,167.62	0.00	0.00	7,027.64	3,375.30	17,570.56
2. Barnstable County	31.10	4,132.07	41.78	0.29	8,357.59	12,962.83
2. Barnstable Fire District Water Depart	0.00	7,871.51	0.00	0.00	4,911.47	12,862.98
2. Bourne Public Schools	903.23	0.00	51.77	72.62	2,854.06	3,881.68
2. Duke's County	3.41	371.50	4.58	0.02	719.38	1,068.89
2. DY Regional School District	9,632.73	527.00	475.51	965.79	9,517.09	30,318.12
2. Monomoy Regional School District	670.42	4,652.92	1,070.36	1,429.07	9,635.85	17,468.62
2. Nauset Public Schools	495.20	0.00	765.64	1,184.49	0.00	2,445.33
2. Nauset Regional School District	1,209.26	0.00	1,287.94	2,043.56	0.00	4,600.76
2. Town of Barnstable Ellick	470.46	730.00	953.59	0.00	0.00	2,154.04
2. Town of Bourne	0.00	0.00	177.54	0.00	847.27	1,024.81
2. Town of Brewster	19.17	2,618.55	25.76	0.18	2,386.49	5,060.15
2. Town of Chatham	212.05	1,122.65	10.88	0.08	857.87	2,204.13
2. Town of Chilmark	1.71	395.20	2.29	0.02	306.96	666.18
2. Town of Dennis	0.00	530.00	0.00	0.00	930.00	1,060.00
2. Town of Eastham	3,037.08	0.00	4,143.52	914.06	0.00	8,094.66
2. Town of Oak Bluffs	9.37	1,142.22	12.59	0.08	2,070.11	3,204.37
2. Town of Orleans	0.00	2,767.88	0.00	9,341.14	22,103.94	34,212.96
2. Town of Provincetown	578.82	4,206.04	812.17	1,404.10	8,234.63	15,265.76
2. Town of West Tisbury	0.00	5,167.03	4,354.44	0.00	0.00	9,521.47
2. Town of Yarmouth	5,977.71	900,370.20	60.67	0.41	86,629.55	193,038.54
3. CVEC Power Projects	54,985.88	0.00	0.00	0.00	190.05	55,175.93
3. Barnstable Municipal Airport	0.00	0.00	0.00	0.00	0.00	0.00
3. Brewster Landfill - 1912	0.00	0.00	0.00	0.00	0.00	0.00
Total 3. CVEC Power Projects	54,985.88	0.00	0.00	0.00	190.05	55,175.93
5. The Cape Light Compact	0.00	0.00	0.00	12,870.00	0.00	12,870.00
The Cape Light Compact	0.00	0.00	0.00	12,870.00	0.00	12,870.00
Total 5. The Cape Light Compact	0.00	0.00	0.00	12,870.00	0.00	12,870.00
TOTAL	85,054.28	142,372.11	15,898.15	37,788.19	173,583.11	455,483.85

The Cape & Vineyard Electric Cooperative
Balance Sheet
 As of December 31, 2015

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 02/09/2016

ASSETS	LIABILITIES & EQUITY
Current Assets	Total Current Liabilities
Checking/Savings	Total Liabilities
10001 - Century Control 7499	Equity
10002 - Century Checking 1992	32000 - Unrestricted Net Assets
10003 - TD Bank Disbursements 0874	Net Income
Total Checking/Savings	Total Equity
	TOTAL LIABILITIES & EQUITY

Accounts Receivable
 11900 - Accounts Receivable
 Total Accounts Receivable
 Other Current Assets
 12500 - Accrued Revenue
 Total Other Current Assets
 Total Current Assets
 TOTAL ASSETS

Accounts Receivable	455,483.86
11900 - Accounts Receivable	455,483.86
Total Accounts Receivable	
Other Current Assets	6,748.70
12500 - Accrued Revenue	6,748.70
Total Other Current Assets	
Total Current Assets	835,553.39
TOTAL ASSETS	835,553.39

Liabilities	412,820.90
Current Liabilities	412,820.90
Accounts Payable	
20000 - Accounts Payable	
Total Accounts Payable	
Other Current Liabilities	66,254.73
21001 - Other Accd Exp & AP	66,254.73
Total Other Current Liabilities	
Total Current Liabilities	479,075.63
Total Liabilities	479,075.63

Equity	377,354.06
32000 - Unrestricted Net Assets	377,354.06
Net Income	(50,876.50)
Total Equity	356,477.53
TOTAL LIABILITIES & EQUITY	835,553.39

The Cape & Vineyard Electric Cooperative
 A/P Aging Summary
 As of December 31, 2015

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 02/05/2016

	Current	1-30	31-60	61-90	>90	TOTAL
Barnstable County remt	8,197.72	2,406.79	0.00	0.00	0.00	10,604.51
BCK Law, P.C.	6,070.06	11,199.20	0.00	0.00	0.00	18,085.96
Broadway Solar Holding II LLC	23,111.50	0.00	0.00	376.15	740.74	24,228.39
Broadway Solar Investments Company, LLC	1,027.92	5,904.28	0.00	55,550	1,738.66	6,933.76
Century Bank	21,032	0.00	0.00	0.00	0.00	21,032
Clean Foods	2,321.47	58,214.76	(9,448.02)	0.00	0.00	51,088.21
Condition Solutions	4,300.09	0.00	0.00	0.00	12,870.00	17,170.09
Duke's County remt	0.00	203.32	0.00	0.00	0.00	203.32
DY Regional School District remt	0.00	0.00	0.00	0.00	34,789.73	34,789.73
GLIVERSKI & ASSOCIATES, INC.	2,460.00	0.00	0.00	0.00	0.00	2,460.00
Lt. Argo (low exp report)	597.08	485.98	0.00	0.00	0.00	1,083.06
Marina Energy, LLC	0.00	91,242.87	0.00	0.00	34,895.79	126,138.66
Moncton Regional School District remt	0.00	434.08	0.00	0.00	0.00	434.08
Scouting Solar LLC	0.00	7,272.44	2,938.53	2,871.59	0.00	13,082.56
SV SAU Solar LLC	179.39	0.00	0.00	0.00	0.00	179.39
Town of Barnstable Airport remt	0.00	10,791.46	0.00	0.00	0.00	10,791.46
Town of Barnstable Remt	11,382.13	0.00	0.00	0.00	0.00	11,382.13
Town of Brewster remt	0.00	6,564.75	(40.00)	0.00	0.00	6,524.75
Town of Chatham remt	0.00	11,698.07	0.00	0.00	0.00	11,698.07
Town of Chatham's remt	0.00	119.72	0.00	0.00	0.00	119.72
Town of Edgartown remt	1,474.03	6,375.40	0.00	0.00	0.00	7,849.43
Town of Fairhaven remt	0.00	0.00	0.00	0.00	23,005.00	23,005.00
Town of Fairview remt	0.00	17,913.65	0.00	0.00	0.00	17,913.65
Town of Oak Bluffs remt	0.00	734.40	0.00	0.00	0.00	734.40
Town of Provincetown remt	0.00	1,913.26	0.00	0.00	0.00	1,913.26
Town of Tiboury remt	0.00	4,000.98	0.00	0.00	0.00	4,000.98
Town of Yarmouth remt	0.00	3,000.09	0.00	0.00	(2,000.55)	1,000.56
U.S. Postmaster	38.51	0.00	0.00	0.00	0.00	38.51
Verizon Wireless	102.48	0.00	0.00	0.00	0.00	102.48
TOTAL	65,192.01	247,022.59	(6,940.20)	3,803.25	1,06,793.29	412,620.95

The Cape & Vineyard Electric Cooperative
 A/P Aging Summary
 As of December 31, 2015

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	Current	1 - 30	31 - 60	61 - 90	> 90	TOTAL
Barnstable County/rent	8,167.72	2,108.78	0.00	0.00	0.00	10,276.51
Broadway Solar/Holding I LLC	23,111.50	0.00	0.00	376.15	7,481.74	34,257.39
Broadway Solar/Investments Company, LLC	1,027.32	9,204.28	0.00	655.50	1,736.06	12,623.16
Clean Focus	2,321.47	69,214.76	(8,448.02)	0.00	0.00	63,088.21
Condition Solutions	4,200.00	0.00	0.00	0.00	12,870.00	17,070.00
Duke's Carney rent	0.00	203.32	0.00	0.00	0.00	203.32
DY Regional School District rent	0.00	0.00	0.00	0.00	34,700.73	34,700.73
Marina Energy, LLC	0.00	91,242.07	0.00	0.00	34,955.79	126,197.86
Monomoy Regional School District/rent	0.00	434.00	0.00	0.00	0.00	434.00
Scouting Solar LLC	0.00	7,272.44	2,838.53	2,871.58	0.00	12,982.55
SVBNU Solar LLC	179.39	0.00	0.00	0.00	0.00	179.39
Town of Barnstable Airport rent	0.00	10,791.46	0.00	0.00	0.00	10,791.46
Town of Barnstable Rent	11,302.13	0.00	0.00	0.00	0.00	11,302.13
Town of Bourne rent	0.00	6,504.75	(40.00)	0.00	0.00	6,464.75
Town of Chatham rent	0.00	11,830.07	0.00	0.00	0.00	11,830.07
Town of Chatham rent	0.00	118.72	0.00	0.00	0.00	118.72
Town of Edgartown rent	1,474.03	6,279.40	0.00	0.00	0.00	7,753.43
Town of Edgartown rent	0.00	0.00	0.00	0.00	29,025.00	29,025.00
Town of Falmouth rent	0.00	17,813.65	0.00	0.00	0.00	17,813.65
Town of Harwich rent	0.00	734.40	0.00	0.00	0.00	734.40
Town of Oak Bluffs rent	0.00	1,913.26	0.00	0.00	0.00	1,913.26
Town of Provincetown rent	0.00	4,500.00	0.00	0.00	0.00	4,500.00
Town of Tisbury rent	0.00	3,000.00	0.00	0.00	0.00	3,000.00
Town of Yarmouth rent	42,448.73	0.00	0.00	0.00	0.00	42,448.73
Accrued Energy Payments Due	94,374.26	259,438.32	(6,900.29)	3,903.23	109,740.39	459,516.03
TOTAL						

**CAPE & VINEYARD ELECTRIC COOPERATIVE, INC.
INCOME STATEMENTS**

	FY2008	FY2009	FY2010	FY2011	FY2012	FY2013	FY2014-QB	FY2015	12/31/2016	Totals
REVENUES										
PV Solar Towns Revenue			15,756.70	117,514.20	129,241.91	122,001.48	37,232.51			421,746.80
PV Solar REC Revenue			5,200.00	196,565.00	88,825.00	70,085.00	100,535.00			461,210.00
			20,956.70	314,079.20	218,066.91	192,086.48	137,767.51		0.00	882,956.80
PV Solar Adder Revenue			608.37	4,337.24	4,990.04	4,710.44	954.64			15,800.73
Consulting Services Revenue	19,800.00		20,200.00	0.00	0.00	0.00	0.00			40,000.00
PV Solar Design/Engineering Support					40,000.00	0.00				40,000.00
Public Request Info Fee		0.00	1,056.23	0.00	0.00	0.00				1,056.23
Grants/Contributions Revenue	100,000.00	420,000.00	500,000.00	1,035,792.00	408,000.00	402,885.00				2,866,677.00
Member Fee Revenue	150.00	150.00	200.00	50.00	25.00	0.00				425.00
Interest Income	687.57	1,327.14	1,943.72	773.33	353.88	53.17				5,140.81
Total Revenues	100,687.57	441,277.14	544,967.02	1,355,231.77	671,435.83	599,735.09	138,722.15	0.00	0.00	3,852,056.57
EXPENSES										
Legal	105,989.80	262,446.74	370,411.82	465,340.99	233,730.27	322,305.81	33,508.58			1,793,734.01
Filing Fees	10,100.00	1,000.00	150.00	125.00	125.00	125.00				11,625.00
Consulting	4,180.00	0.00	5,298.83	26,630.45	34,837.19	68,656.85	750.00			140,373.32
Insurance		4,866.00	12,676.44	14,257.00	14,032.00	14,043.00				59,874.44
Travel		3,163.56	2,257.09	3,206.28	4,519.97	2,193.50	1,000.52			16,370.92
Dues		1,625.00	1,150.00	1,150.00	1,200.00	1,200.00				6,325.00
Salaries	1,240.00	1,240.00	26,280.00	26,990.00	45,170.00	34,659.60	4,621.51			138,961.11
Taxes		498.06	837.07	838.58	1,086.61	918.55				4,198.87
Printing							621.30			621.30
Supplies/Office Expenses		50.00	4,717.16	2,116.28	1,500.75	699.74	61.72			9,145.65
Computers										0.00
Professional Development			695.00	0.00	0.00	0.00				695.00
Engineering (For Ability Study)	21,800.00		195,023.44	230,310.42	3,325.00	3,007.50				453,468.36
Power Purchase Agreement			15,756.70	117,514.20	129,241.91	122,001.46	47,744.59			432,258.86
Renewable Energy Certificate			5,200.00	196,565.00	88,825.00	70,085.00	78,175.00			438,850.00

Advertising						52.58						926.68
Audit Fees						0.00						17,000.00
PP Solar Design Engineering Support						0.00				7,000.00		40,000.00
Telephone						0.00				0.00		
Miscellaneous						2,587.26				152.22		11,329.81
Letter of Credit Escrow						0.00				298.83		0.00
Total Expenses	120,269.80	296,803.21	641,919.20	1,098,697.75	601,720.47	642,535.85	173,964.27	0.00	20,876.53	0.00		3,575,758.33
NET INCOME (LOSS)	<u>(19,582.23)</u>	<u>144,473.93</u>	<u>(96,952.18)</u>	<u>256,534.02</u>	<u>69,715.36</u>	<u>(42,800.76)</u>	<u>(35,242.12)</u>	<u>139,112.33</u>	<u>(20,876.53)</u>			<u>276,298.24</u>
Unrestricted Cash		124,891.70	27,939.52	284,473.54	354,188.90	311,288.14	276,146.02	415,258.35				394,381.82
<i>Cash Balance</i>												
Account Receivable												(462,232.55)
Payables												433,450.93
Prepaid												
Cash on Hand												<u>365,600.20</u>
Per Bank												373,320.64
Variance												(7,720.44)
Restricted Cash Reconciliation												
Energy A/R less Energy AP												(28,781.62)
Cash variance to date												7,720.44
Net Restricted Cash												(21,061.18)



CAPE & VINEYARD ELECTRIC COOPERATIVE, INC.

	Projected FY2016	NO ADDER- REDUCED BUDGET FY2017	FY 2018	FY 2019	FY 2020	FY 2021
REVENUES						
<i>PV Solar Adder Revenue (Round 2)</i>	168,437	144,480	144,480	144,480	144,480	144,480
<i>Wind Project Administrative Adder Revenue*</i>	0	15,624	15,624	15,624	15,624	15,624
<i>Nexamp Solar Adder Revenue*</i>	0	8,749	8,749	8,749	8,749	8,749
<i>CVEC Consulting Services Revenue</i>	6,000	6,000	6,000	6,000	6,000	6,000
<i>PV Solar Design/Engineering Support</i>		0	0	0	0	0
<i>Grant/Contributions</i>		0	0	0	0	0
<i>Member Fee Revenue</i>	3,000	0	0	0	0	0
<i>Interest Income</i>	245	150	150	150	150	150
Total Revenues	177,683	175,003	175,003	175,003	175,003	175,003
EXPENSES						
<i>Legal - General</i>	64,040	20,000	20,000	20,000	20,000	20,000
<i>Legal - Projects (Reserve)*</i>		2,000	2,000	2,000	2,000	2,000
<i>Filing Fees</i>	150	150	150	150	150	150
<i>Staff Salary & Fringes (Manager)</i>	87,596	87,596	90,224	92,931	95,719	98,590
<i>Unemployment Fund</i>	24,177	24,177	24,177	24,177	24,177	24,177
<i>Assistant</i>	4,800	4,800	4,800	4,800	4,800	4,800
<i>Consultants (Accounting/Bookkeeper)</i>	39,000	34,800	34,800	34,800	34,800	34,800
<i>Consultants (Peregrine Energy Group)</i>	26,400	32,200	32,200	32,200	32,200	32,200
<i>Network Cloud Services</i>	810	1,620	1,620	1,620	1,620	1,620
<i>Insurance</i>	13,930	14,250	14,250	14,250	14,250	14,250
<i>Dues (PURMA Insurance)</i>	1,200	1,200	1,200	1,200	1,200	1,200
<i>Taxes</i>		1,296	1,296	1,296	1,296	1,296
<i>Supplies/Office Expenses</i>	5,056	1,880	1,880	1,880	1,880	1,880
<i>Office Rental</i>	9,650	7,000	6,000	6,000	6,000	6,000
<i>Cell Phone</i>	1,440	1,440	1,440	1,440	1,440	1,440
<i>Barnstable Admin Services (Payroll, Procurement)</i>	165	496	496	496	496	496

<i>CVEC-7 Letter of Credit</i>			1,267	1,267	1,267	1,267	1,267	1,267
<i>Advertising</i>			225	225	225	225	225	225
<i>Bank Fees</i>			2,940	2,940	2,940	2,940	2,940	2,940
<i>Audit Fees</i>			10,000	10,000	10,000	10,000	10,000	10,000
<i>Travel</i>			2,321	2,000	2,000	2,000	2,000	2,000
<i>Miscellaneous- Lunches</i>			2,160	2,200	2,200	2,200	2,200	2,200
Total Expenses			302,328	258,537	260,165	262,872	265,660	268,531
NET INCOME/(LOSS)			(124,645)	(83,534)	(85,162)	(87,869)	(90,657)	(93,528)
Beginning Unrestricted Cash Balance			415,258	290,613	207,079	121,917	34,048	(56,609)
Net Income (Deficit)			(124,645)	(83,534)	(85,162)	(87,869)	(90,657)	(93,528)
Ending Cash Balance			290,613	207,079	121,917	34,048	(56,609)	(150,137)
*FY16 included in PV-Solar adder								
**FY16 included in Legal-								



CAPE & VINEYARD ELECTRIC COOPERATIVE, INC.

NO ADDER - REDUCED BUDGET

REVENUES	FY2017		
<i>PV Solar Adder Revenue (Round 2)</i>	144,480		
<i>Wind Project Administrative Adder Revenue</i>	15,624		
<i>Nexamp Solar Adder Revenue</i>	8,749		
<i>CVEC Consulting Services Revenue</i>	6,000		
<i>PV Solar Design/Engineering Support</i>	0		
<i>Grant/Contributions</i>	0		
<i>Member Fee Revenue</i>	0		
<i>Interest Income</i>	150		
Total Revenues	175,003		
EXPENSES			
<i>Legal - General</i>	20,000		
<i>Legal - Projects (Reserve)</i>	2,000		
<i>Filing Fees</i>	150		
<i>Staff Salary & Fringes (Manager)</i>	87,596	Salary	Fringes Retirement
		\$67,158	\$8,174 \$ 12,263.94

<i>Unemployment Fund</i>			24,177			
<i>Assistant</i>			4,800			
<i>Consultants (Accounting/Bookkeeper)</i>			34,800			
<i>Consultants (Peregrine Energy Group)</i>			32,200			
<i>Network Cloud Services</i>			1,620			
<i>Insurance</i>			14,250			
<i>Dues (PURMA Insurance)</i>			1,200			
<i>Taxes</i>			1,296			
<i>Supplies/Office Expenses</i>			1,880			
<i>Office Rental</i>			7,000	Office space @ \$500/mnth and first /last		
<i>Cell Phone</i>			1,440			
<i>Barnstable Admin Services (Payroll, Procurement)</i>			496			
<i>CVEC-7 O&M</i>			5,000			
<i>CVEC-7 Letter of Credit</i>			1,267			
<i>Advertising</i>			225			
<i>Bank Fees</i>			2,940	Added \$120/mnth for fee split with Nexamp		
<i>Audit Fees</i>			10,000	Reduced from \$14,000 due to Accounting hire costs offset		
<i>Travel</i>			2,000			
<i>Miscellaneous- Lunches</i>			2,200			
Total Expenses			258,537			
NET INCOME/(LOSS)			(83,534)			